

**CITY OF BEAVERTON**  
**ECMS REQUEST FOR PROPOSALS**  
**November 17, 2009**

The City has completed its evaluation, scoring and ranking of the revised proposals for an enterprise content management system that each of you submitted in May, 2009.

Scoring for this phase was done from scratch, taking into account all of the information the team learned on its numerous site visits and reference checks. The evaluators for this phase of the selection process were Jerry Allen, Elzbieta Craig, David Hughes, Bill Kirby and Sue Nelson. The evaluation team used the same criteria and relative weightings in this step of the evaluation process as it used previously to evaluate earlier proposals.

The conclusion is that Image Source / Autonomy is the highest ranked top-tier proposer; EMC is the second highest ranked top-tier proposer. Below is the final tabulation.

Evaluation Criteria	Maximum Points	Autonomy	EMC
1. Presented Solution to demonstration Scenarios	100	76	66
2. End-User (City Staff and General Public) Ease of Use; System Look and Feel	200	186	143
3. Functionality: Records Management	100	75	91
4. Functionality: Public Records & E-Discovery	100	95	69
5. Functionality: Business Process Management	50	50	40
6. Functionality: ISD Technical Issues	50	43	39
7. Vendor's Demonstrated Ability to Deliver	100	98	75
8. Cost	300	201	227
<b>Total Maximum Points</b>	<b>1000</b>	<b>824</b>	<b>750</b>

The City will now commence contract negotiations with Image Source / Autonomy in accordance with Beaverton Purchasing Code section 47-0262(C). These negotiations will begin at a date yet to be determined. The City expects that these negotiations will result in the award of contract; however, such a result cannot be guaranteed. If negotiations are unsuccessful, the City may terminate the solicitation entirely or, in the alternative, declare the negotiations with Image Source / Autonomy concluded and commence negotiations with the next-highest-scoring proposer, EMC.

Thank you for your patience as we worked through the evaluation process. We are grateful to both companies for having been so responsive to our numerous requests for additional information.

Sincerely,



Terry L. Muralt, CPPB  
Purchasing Agent  
City of Beaverton