

## Technical Assistance Page

There are many public and non-profit organizations in our area that provide technical assistance to small businesses. Many are free of charge but there are some charges in some cases.

# Technical Assistance Resource Directory

## GENERAL SMALL BUSINESS RESOURCES

<b>Organization Name</b>	<b>Small Business Development Center (SBDC)</b>
<b>Location</b>	1626 SE Water Ave., Portland, OR 97215
<b>Website</b>	<a href="http://www.bizcenter.org">www.bizcenter.org</a>
<b>Profile</b>	with 24 offices around the state, the SBDC offers counseling, training, information and technical assistance in all aspects of small business management through its local offices and website.
<b>Services offered</b>	one-on-one counseling, workshops/seminars, training classes, business resource library, online databases
<b>Target Industries</b>	small businesses in all stages all
<b>Areas of focus</b>	concept feasibility, business plans, finances, marketing/sales, administration, problem solving

<b>Organization Name</b>	<b>SCORE (Counselors to America's Small Business)</b>
<b>Location</b>	ODS Tower 601 SW Second Avenue Suite 950 • Portland, OR 97204 • (503) 326-3441
<b>Website</b>	<a href="http://www.scorepdx.org/">www.scorepdx.org/</a>
<b>Profile</b>	all volunteer organization of retired and working professionals that provides free business counseling and advice, email counseling, and workshops through local chapter offices
<b>Target Industries</b>	small businesses in all stages all
<b>Services offered</b>	one-on-one counseling, workshops/seminars, referrals, business resource library, mentoring
<b>Areas of focus</b>	concept feasibility, business planning, business basics, loans/financing, problem solving, marketing/sales

<b>Organization Name</b>	<b>Small Business Administration (SBA)</b>
<b>Location</b>	601 SW Second Avenue, Suite 950 • Portland, OR 97204 • (503) 326-2682
<b>Website</b>	<a href="http://www.sba.gov/about-offices-content/2/3140">www.sba.gov/about-offices-content/2/3140</a>
<b>Profile</b>	independent agency of the federal government created to aid and protect small business concerns
<b>Target Industries</b>	small businesses in all stages all
<b>Services offered</b>	loans/financing, online databases, online courses
<b>Areas of focus</b>	business basics, business planning, finances, government contracts, international trade, loans/funding, marketing/sales

<b>Organization Name</b>	<b>Oregon Business Council</b>
<b>Location</b>	1100 SW 6th Suite 1608 • Portland, OR 97204 • (503) 220-0691

<b>Website</b>	<a href="http://www.oregonclusters.com/">www.oregonclusters.com/</a>
<b>Profile</b>	association developed to identify and promote the development of industry clusters in Oregon
<b>Target</b>	high growth, revenue over \$1 million and growing/expanding businesses
<b>Industries</b>	19 established cluster groups (see list on website)
<b>Services offered</b>	networking opportunities, peer-to-peer counseling, referrals
<b>Areas of focus</b>	industry clusters

<b>Organization Name</b>	<b>Oregon Entrepreneurs Network (OEN)</b>
<b>Location</b>	309 SW Sixth Ave., Suite 212 • Portland, OR 97204 • (503) 222-2270
<b>Website</b>	<a href="http://www.oen.org">www.oen.org</a>
<b>Profile</b>	organization dedicated to assisting emerging growth-oriented companies across Oregon and the Pacific Northwest, connecting companies to expertise and other resources they need to grow their business.
<b>Target</b>	concept phase, startups, high growth potential
<b>Industries</b>	all
<b>Services offered</b>	workshops/seminars, one-on-one counseling, peer-to-peer counseling, business resource library (online)
<b>Areas of focus</b>	concept feasibility, business planning, venture capital/funding, finances, networking, problem solving

<b>Organization Name</b>	<b>Beaverton City Library</b>
<b>Location</b>	12375 SW 5th St. • Beaverton, OR 97005 • (503) 644-2197
<b>Website</b>	<a href="http://www.beavertonlibrary.org/">www.beavertonlibrary.org/</a>
<b>Profile</b>	public library in Beaverton
<b>Target</b>	all businesses
<b>Industries</b>	all
<b>Services offered</b>	business resource library, online databases (accessible via internet)
<b>Areas of focus</b>	business-related information, non-profit information and library services

<b>Organization Name</b>	<b>Oregon Business Development Dept. (OBDD)</b>
<b>Location</b>	775 Summer St. NE, Suite 200 • Salem, OR 97301 • (503) 986-0123
<b>Website</b>	<a href="http://www.oregon4biz.com/">www.oregon4biz.com/</a>
<b>Profile</b>	state agency that directs state and federal government loan and grant funds to various programs to create new jobs and grow businesses.
<b>Target</b>	associations that support business development and expansion
<b>Industries</b>	all
<b>Services offered</b>	loans/funding, demographics/workforce/economic data (website)
<b>Areas of focus</b>	business attraction/recruitment, business retention/expansion, loans/financing for business development programs

<b>Organization Name</b>	<b>Oregon Secretary of State</b>
<b>Location</b>	255 Capitol Street, N.E. Suite 151 • Salem, OR 97310 • (503) 986-2200
<b>Website</b>	<a href="http://www.filinginoregon.com">www.filinginoregon.com</a>
<b>Profile</b>	website providing general information on starting and operating a business in Oregon.
<b>Target</b>	concept phase or early startup businesses
<b>Industries</b>	all
<b>Services offered</b>	online databases

**Areas of focus** regulations/compliance, licensing, business basics, business planning

<b>Organization Name</b>	<b>Oregon Government Contract Assistance Program</b>
<b>Location</b>	PO Box 1364 • Lake Oswego, OR 97035 • (503) 635-3921
<b>Website</b>	<a href="http://www.gcap.org">www.gcap.org</a>
<b>Profile</b>	established by Congress to assist private sector businesses in marketing goods and services to the Department of Defense
<b>Target</b>	established businesses
<b>Industries</b>	all
<b>Services offered</b>	one-on-one counseling
<b>Areas of focus</b>	government contracts/procurement

## WOMEN AND MINORITIES

<b>Organization Name</b>	<b>Women Entrepreneurs of Oregon</b>
<b>Location</b>	PMB 119 - 3 Monroe Parkway, Ste. P • Lake Oswego, OR 97035 • no phone/contact by email only, info@oregonweo.org
<b>Website</b>	<a href="http://www.oregonweo.org/">http://www.oregonweo.org/</a>
<b>Profile</b>	organization offering tools for success for women in business by offering education, networking, and mentoring opportunities.
<b>Target</b>	all established businesses
<b>Industries</b>	all
<b>Services offered</b>	workshops/seminars, networking opportunities, referrals
<b>Areas of focus</b>	networking, marketing/sales, business basics

<b>Organization Name</b>	<b>ONABEN A Native American Business Network</b>
<b>Location</b>	PO Box 231116 • Tigard, OR 97281 • (503) 968-1500
<b>Website</b>	<a href="http://www.onaben.org">www.onaben.org</a>
<b>Profile</b>	association dedicated to helping Native Americans to own and operate a successful business by providing business programs, training and services.
<b>Target</b>	all small businesses (established and startups) by Native Americans
<b>Industries</b>	all
<b>Services offered</b>	one-on-one counseling, workshops/seminars, training classes, networking opportunities
<b>Areas of focus</b>	concept feasibility, business planning, marketing/sales, government contracts/procurement

<b>Organization Name</b>	<b>Hispanic Metropolitan Chamber</b>
<b>Location</b>	333 SW 5 <sup>th</sup> Ave. Suite 100 • Portland, OR 97207 • (503) 222-0280
<b>Website</b>	<a href="http://www.hmccoregon.com">www.hmccoregon.com</a>
<b>Profile</b>	furthering Hispanic contributions to the community by increasing business competency, developing future business leaders and increasing vendor connections with Oregon businesses
<b>Target</b>	all Hispanic business owners
<b>Industries</b>	all
<b>Services offered</b>	networking opportunities, one-on-one counseling, loans/financing
<b>Areas of focus</b>	networking, marketing/sales, business plans, loans/financing, government contracts/procurement

<b>Organization Name</b>	<b>African American Chamber of Commerce of Oregon and SW Washington</b>
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<b>Location</b>	7739 NE 21 <sup>st</sup> Avenue • Portland, OR 97211 • (503) 796-0777
<b>Website</b>	<a href="http://www.blackchamber.info">www.blackchamber.info</a>
<b>Profile</b>	provides education and training assistance, one-on-one counseling and business television advertising to African American owned businesses
<b>Target</b>	all African American business owners/professionals, other minority business owners
<b>Industries</b>	all
<b>Services offered</b>	networking opportunities, one-on-one counseling, workshops/seminars
<b>Areas of focus</b>	networking, marketing/sales

<b>Organization Name</b>	<b>Philippine American Chamber of Commerce of Oregon</b>
<b>Location</b>	5424 N. Michigan Street • Portland, OR 972127 • (503) 285-1994
<b>Website</b>	<a href="http://www.pacco.org">www.pacco.org</a>
<b>Profile</b>	promotes trade, tourism and other economic relations between Oregon and the Philippines.
<b>Target</b>	all businesses
<b>Industries</b>	all
<b>Services offered</b>	networking opportunities, workshops/seminars
<b>Areas of focus</b>	marketing/sales, networking, business basics, international trade

<b>Organization Name</b>	<b>Centro Cultural of Washington County</b>
<b>Location</b>	1174/1110 N. Adair St. • Cornelius, OR 97113 • (503) 359-0446
<b>Website</b>	<a href="http://www.centrocultural.org">www.centrocultural.org</a>
<b>Profile</b>	provides education programs such as English as a Second Language, Spanish literacy, computer technology, job and leadership training to the Latino community in Washington County.
<b>Target</b>	all Latinos – business owners and private individuals
<b>Industries</b>	all
<b>Services offered</b>	workshops/seminars, training classes, referrals, one-on-one counseling (NOT specifically related to businesses or business development)
<b>Areas of focus</b>	employee training, workforce development, leadership

<b>Organization Name</b>	<b>Oregon Association of Minority Entrepreneurs</b>
<b>Location</b>	4134 N. Vancouver Ave • Portland, OR 97217 • (503) 249-7744
<b>Website</b>	<a href="http://www.oame.org">www.oame.org</a>
<b>Profile</b>	Oregon chapter of a national organization to promote entrepreneurship among minorities
<b>Target</b>	ethnic minorities with small businesses in concept, startup or growing/expanding stages
<b>Industries</b>	all
<b>Services offered</b>	one-on-one counseling, mentoring, workshops/seminars, business resource library, discounted office facilities, administrative/office services, loans/financing, networking opportunities
<b>Areas of focus</b>	business basics, finances, government contracts/procurement, marketing/sales, administration

## MICROENTERPRISE PROGRAMS

<b>Organization Name</b>	<b>Mercy Corps Northwest</b>
<b>Location</b>	43 SW Naito Parkway. • Portland, OR 97204 • (503) 896-5070
<b>Website</b>	<a href="http://www.mercycorpsnw.org">www.mercycorpsnw.org</a>
<b>Profile</b>	assists low-income individuals to increase their economic self-sufficiency through micro-enterprise development and self-employment

<b>Target</b>	low-income/minority entrepreneurs in startups and established businesses
<b>Industries</b>	all
<b>Services offered</b>	training classes, workshops/seminars, one-on-one counseling, mentoring, loans/financing
<b>Areas of focus</b>	business basics, loans/financing

<b>Organization Name</b>	<b>Oregon Microenterprise Network (OMEN)</b>
<b>Location</b>	1220 SW Morrison Suite 805 • Portland, OR 97205 • (503) 546-9913
<b>Website</b>	<a href="http://www.oregon-microbiz.org">www.oregon-microbiz.org</a>

**Profile**  
statewide association of microenterprise development programs and their supporters that provide training, lending and other enterprise opportunities to entrepreneurs with limited access to economic resources.

<b>Target</b>	organizations that support microenterprises
<b>Industries</b>	all
<b>Services offered</b>	no direct services to small businesses
<b>Areas of focus</b>	loans/financing

## HIGH-TECH BUSINESS SUPPORT

<b>Organization Name</b>	<b>Oregon Nanoscience and Microtechnologies Institute (ONAMI)</b>
<b>Location</b>	P.O. Box 2041 • Corvallis, OR 97339 • contact by mail or email through website
<b>Website</b>	<a href="http://www.onami.us">www.onami.us</a>

**Profile**  
ONAMI is focused on research and commercialization of nanoscience and microtechnologies to foster the creation of new products, companies and jobs in the Pacific Northwest.

<b>Target</b>	startup businesses, established businesses
<b>Industries</b>	High tech only
<b>Services offered</b>	lab facilities
<b>Areas of focus</b>	product development, problem solving, high-tech development

<b>Organization Name</b>	<b>Oregon Technology Business Center (OTBC)</b>
<b>Location</b>	8305 SW Creekside Place, Suite C , Beaverton, OR 97008 (971) 223-4660
<b>Website</b>	<a href="http://otbc.org/">http://otbc.org/</a>

**Profile**  
technology-oriented business incubator devoted to supporting the growth of technology startups in Oregon through individualized coaching programs and commercialization assistance.

<b>Target</b>	high growth potential only
<b>Industries</b>	Technology or a fit with Oregon's cluster technologies (Aerospace/Aviation, Biomedical Devices (non-lab), Cyber Security, Defense, Display Technologies, Nano-technology, Open Technology, Semiconductors, Software, Telecommunications)
<b>Services offered</b>	one-on-one counseling, mentoring, workshops/seminars, networking opportunities, discounted office facilities
<b>Areas of focus</b>	business planning, product development, venture capital/funding, problem solving, marketing/sales, high-tech development

## OTHER INDUSTRY SPECIFIC ORGANIZATIONS

<b>Organization Name</b>	<b>Food Innovation Center</b>
<b>Location</b>	1207 NW Naito Parkway • Portland, OR 97209 • (503) 872-6680
<b>Website</b>	<a href="http://fic.oregonstate.edu/index.php">http://fic.oregonstate.edu/index.php</a>

<b>Profile</b>	one-stop resource for food producers, processors, marketers, and entrepreneurs. FIC offers a staff of technologists, engineers, economists and business professionals with real-world experience and technical skills to help food and agricultural enterprises.
<b>Target</b>	concept phase, startup, growing/expanding, high-growth potential businesses
<b>Industries</b>	Industry: food product development and manufacturing
<b>Services offered</b>	workshops/seminars, lab facilities, one-on-one counseling, regulatory assistance
<b>Areas of focus</b>	product development, marketing/sales, international trade

<b>Organization Name</b>	<b>Oregon Manufacturing Extension Partnership (OMEP)</b>
<b>Location</b>	20175 NW AmberGlen Court, Suite 100 • Beaverton, OR 97006 • (503) 725-2666
<b>Website</b>	<a href="http://www.omep.org">www.omep.org</a>
<b>Profile</b>	team of manufacturing professionals who provide high level technical assistance
<b>Target</b>	startups, established businesses, growing/expanding businesses, high growth potential and revenue over \$1 million
<b>Industries</b>	manufacturing
<b>Services offered</b>	one-on-one counseling, workshops/seminars
<b>Areas of focus</b>	lean manufacturing

<b>Organization Name</b>	<b>Nonprofit Association of Oregon</b>
<b>Location</b>	1001 SE Water Ave, Suite 490 • Portland, OR 97214 • (503) 239-4001
<b>Website</b>	<a href="http://www.tacs.org">www.tacs.org</a>
<b>Profile</b>	provides training, consultation, information, and resources that nonprofits need to do their work better.
<b>Target</b>	nonprofit organizations
<b>Industries</b>	nonprofit organizations
<b>Services offered</b>	workshops/seminars, training classes, networking opportunities
<b>Areas of focus</b>	nonprofit development, loans/financing, problem solving, regulations/compliance, marketing/sales

<b>Organization Name</b>	<b>Northwest High Performance Enterprise Consortium</b>
<b>Location</b>	2141 N.W. 25th Avenue • Portland, Oregon 97210 • (503) 778-6208
<b>Website</b>	<a href="http://www.nwhpec.org">www.nwhpec.org</a>
<b>Profile</b>	provides a forum for education and the exchange of information regarding business best practices and processes in the Pacific Northwest
<b>Target</b>	all businesses in all stages
<b>Industries</b>	all, though most relevant to manufacturing
<b>Services offered</b>	networking opportunities, workshops/seminars, online databases
<b>Areas of focus</b>	operations issues, leadership, problem solving

<b>Organization Name</b>	<b>Pacific Northwest Defense Coalition</b>
<b>Location</b>	2828 SW Corbett Avenue, Suite 204 • Portland, OR 97201 • (503) 517-8090
<b>Website</b>	<a href="http://www.pndc.us">www.pndc.us</a>
<b>Profile</b>	organization of 80 companies dedicated to improving the defense industry climate in the region through educational programs, business-to-business networking, and outreach to government decision makers.
<b>Target</b>	all businesses selling to the defense industry

<b>Industries</b>	all
<b>Services offered</b>	networking opportunities, workshops/seminars
<b>Areas of focus</b>	networking, marketing/sales

## CHAMBERS OF COMMERCE

<b>Organization Name</b>	<b>Beaverton Area Chamber of Commerce</b>
<b>Location</b>	12655 SW Center Street, Suite 140 • Beaverton, Oregon 97005 • (503) 644-0123
<b>Website</b>	<a href="http://www.beaverton.org">www.beaverton.org</a>
<b>Profile</b>	promotes a vibrant community by leading business development and retention, advocating sound public policy and providing strategic member services
<b>Target</b>	small businesses in all stages
<b>Industries</b>	all
<b>Services offered</b>	networking opportunities, workshops/seminars
<b>Areas of focus</b>	marketing/sales, business basics

## Legal Services

<b>Organization Name</b>	<b>Lewis &amp; Clark Law School Small Business Legal Clinic</b>
<b>Location</b>	422 N.W. Everett Street • Portland, OR 97209 • (503) 768-6940
<b>Website</b>	<a href="http://law.lclark.edu/dept/blaw/sblc.html">http://law.lclark.edu/dept/blaw/sblc.html</a>
<b>Profile</b>	provides legal assistance to low-income, minorities, women and emerging small business
<b>Target</b>	concept phase, startups, established small businesses, low-income/minority-run businesses
<b>Industries</b>	all
<b>Services offered</b>	legal assistance (transactional)
<b>Areas of focus</b>	legal issues (that don't involve litigation - lease agreements, third-party contracts, entity structures, etc.)

<b>Organization Name</b>	<b>Oregon State Bar: Lawyer Referral Service</b>
<b>Location</b>	5200 SW Meadows Road • Lake Oswego, OR 97035 • (503) 684-3763
<b>Website</b>	<a href="http://www.osbar.org">www.osbar.org</a>
<b>Profile</b>	public referral service for anyone requiring legal assistance
<b>Target</b>	all businesses
<b>Industries</b>	all
<b>Services offered</b>	legal assistance
<b>Areas of focus</b>	legal issues

## HUMAN RESOURCES ISSUES AND WORKFORCE TRAINING

<b>Organization Name</b>	<b>Oregon Small Business Ombudsman for Worker's Compensation</b>
<b>Location</b>	350 Winter Street NE • Salem, OR 97309 • (503) 378-4209
<b>Website</b>	<a href="http://www.oregon.gov/DCBS/SBO/index.shtml">www.oregon.gov/DCBS/SBO/index.shtml</a>
<b>Profile</b>	provides information and assistance to small businesses regarding workers' compensation insurance and refers them to the most likely carriers. (Obtaining worker's compensation insurance is frequently difficult for small businesses.)
<b>Target</b>	startups to established businesses
<b>Industries</b>	all
<b>Services offered</b>	one-on-one counseling
<b>Areas of focus</b>	problem solving (related to insurance issues), leadership

<b>Organization Name</b>	<b>Worksystems, Inc./WorkSource Portland Metro Centers</b>
<b>Location</b>	111 SW 5th Avenue, Suite 1150 • Portland, OR 97204 • (503) 478-7300
<b>Website</b>	<a href="http://www.worksystems.org">www.worksystems.org</a>
<b>Profile</b>	Worksystems is the local branch of the state agency called WorkSource. Worksystems is the administrative entity behind WorkSource Portland Metro Centers, which consists of 10 offices across Multnomah and Washington counties. WorkSource assists in employee training and job placement for local businesses.
<b>Target</b>	all businesses
<b>Industries</b>	all
<b>Services offered</b>	employment/personnel services,
<b>Areas of focus</b>	employment practices, employee training, workforce development, problem solving

## INTERNATIONAL TRADE

<b>Organization Name</b>	<b>U.S. Export Assistance Center (Portland office)</b>
<b>Location</b>	One World Trade Center -121 SW Salmon Street, Suite 242 • Portland, OR 97204 • (503) 326-5156
<b>Website</b>	<a href="http://www.buyusa.gov/oregon/">www.buyusa.gov/oregon/</a>
<b>Profile</b>	federal government agency dedicated to helping small-to-medium sized Oregon and Southwest Washington companies develop international markets.
<b>Target</b>	startup and established businesses
<b>Industries</b>	all
<b>Services offered</b>	one-on-one counseling, workshops/seminars, market research, export assistance
<b>Areas of focus</b>	international trade, regulations/compliance

## PUBLIC SUPPORT PROGRAMS RELEVANT TO SMALL BUSINESS NEEDS

<b>Organization Name</b>	<b>Energy Trust of Oregon</b>
<b>Location</b>	851 SW Sixth Avenue, Suite 1200 • Portland, OR 97204 • (503) 493-8888
<b>Website</b>	<a href="http://www.energytrust.org">www.energytrust.org</a>
<b>Profile</b>	public-purpose organization that offers cash incentives and technical support to businesses installing energy efficient measures in established commercial, institutional and agricultural facilities.
<b>Target</b>	all startup and established businesses
<b>Industries</b>	all
<b>Services offered</b>	referrals, loans/financing (financial incentives for energy efficient building/remodeling)
<b>Areas of focus</b>	energy efficiency